

Regd. Office: Ramon House, H T Parekh Marg, 169, Backbay Reclamation, Churchgate, Mumbai 400 020. Phones: 66316000, 22820282. Fax: 022-22811205, 22046834. Website: www.hdfc.com

HOME LOANS FOR INDIVIDUALS

HDFC offers you Loans for Homes - for buying or constructing your home, refinance a home loan availed from other institutions or even to extend or improve your existing home. HDFC will also finance purchase of plot, from approved agencies to help you construct a home of your choice. You could acquire a self-contained flat in an existing

or proposed co-operative society, in an apartment owners' association or even an independent single-family or multi-family bungalow or row house.

What is the maximum loan I can avail of?

You can avail of a maximum loan upto 80% of the cost of the property, including the cost of the plot. This is however subject to a valuation of the property as assessed by HDFC.

How will HDFC decide the loan amount I am eligible for?

Subject to the above, your repayment capacity as determined by HDFC will help decide how much you can borrow. Repayment capacity takes into consideration factors such as income, age, qualifications, number of dependants, spouse's income, assets, liabilities, stability and continuity of occupation and savings history. And, of course, HDFC's main concern is to make sure you can comfortably repay the amount you borrow.

When can I make an application?

You can make an application at any time after you have decided to acquire/construct a property, even if the property has not been selected or the construction has not commenced.

How do I make an application?

It's simple! Complete the application form attached to this brochure or collect one from any of our offices or download one from our website and submit it along with supporting documents at any HDFC office that is convenient to you. On receipt of the completed application form with the processing fees, HDFC will consider your application, make enquiries as it deems necessary and convey its decision to you.

HDFC also offers you the option of applying for a loan from the comfort of your home or office. Just log on to www.hdfc.com and apply for your housing loan online. After it is approved walk in to the selected HDFC office for submission of documents and further processing.

Can I apply for a loan to repay a housing loan availed by me from another bank / housing finance company?

Yes, you can avail of HDFC's home loan to repay a loan availed by you from your employer or another bank / housing finance company.

What are the fees and charges for Home Loans, Home Improvement Loans, Home Extension Loans, Short Term Bridging Loans & Rural Housing Loans and when are they payable?

FEES:

A one time non refundable fee of 0.5% is payable on the loan amount applied for. This fee is in respect of costs incidental to the application and payable at the time of submitting the application. Taxes as applicable will be charged on the fees collected.

CHARGES:

Prepayment Charges:

Adjustable Rate Home Loan [ARHL]

No prepayment charges shall be payable for partial or full prepayments irrespective of the source.

Fixed Rate Home Loan [FRHL] / Fixed First Home Loans (During initial fixed rate period)

No prepayment charges shall be payable for partial or full payments made from own sources. The expression "own sources" for this purpose means any source other than borrowing from a Bank/HFC/NBFC or Financial Institution.

The prepayment charge shall be 2%, plus applicable service tax and surcharge, of the outstanding amounts being so prepaid through refinance from any Bank / HFC / NBFC or Financial Institution (such amounts shall include all amounts prepaid during the given financial year).

For fees & charges on all other products like Plot Loans, NRP, HEQ, Top-up etc., please refer to our website www.hdfc.com

You shall be required to submit a prepayment request letter along with copies of your Bank Statement or any other document that HDFC deems necessary to ascertain the source of prepayment.

You can make payments for fees and charges by cheque marked "Payee's account only" drawn on a bank in a city where HDFC has an office or by demand draft (payable at par) favouring HDFC Ltd.

What is the rate of interest that will be charged on my loan and what will be the Equated Monthly instalment (EMI)?

For the current rates of interest and EMIs, please contact our nearest office

or visit our web site www.hdfc.com.

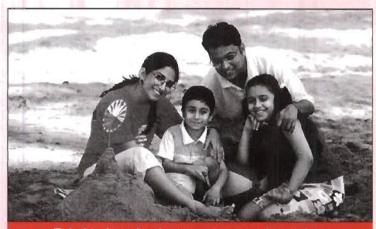
Under the monthly rest option, interest is calculated on monthly rests. Principal repayments are credited at the end of every month.

At HDFC, you may choose between the FRHL and ARHL. You can also avail part of the loan under FRHL and balance under ARHL.

HDFC also offers you the option to switch between schemes* for a nominal fee. For current applicable fees, kindly refer to our website www.hdfc.com.

Interest rates on the ARHL will be linked to HDFC's Retail Prime Lending Rate (RPLR). The rate on your loan will be revised / reset every three months from the date of the first disbursement, if there is a change in RPLR, i.e. the interest rate on your loan may change. However, the EMI on the Home Loan disbursed will not change*. (If the interest rate increases, the interest component in an EMI will increase and the principal component will reduce, resulting in an extension of the term of the loan, and vice versa when the interest rate decreases).

+Subject to terms and conditions.



Existing housing loan customers who wish to avail the Home Improvement, Home Extension & Top-up Loans may use the "Facilities for existing customers" brochure cum application form.

What are the supporting documents to be submitted alongwith an application? FOR ALL APPLICANTS:

- 1. Allotment letter of the co-operative society / association of apartment owners.
- 2. Copy of approved drawings of proposed construction/purchase/extension.
- Agreement for sale / sale deed / detailed cost estimate from architect/ engineer for the property to be purchased / constructed/extended / renovated.
- 4. Applicable Processing Fees.
- Proof of Residence: Attested copy of any one of the following: a) Ration Card; b) Passport;
 Bank Account Statement; d) Rent receipt or lease agreement or letter from society (subject to the satisfaction of HDFC); e) Current Telephone / Electricity Bill;
 Letter from recognised public authority; g) Letter from Employer (subject to the satisfaction of HDFC); h) Voters ID Card
- Proof of Identity: Attested copy of any one of the following: a) Passport; b) Driving License;
 Voters Identity Card; d) Identity Card issued by Employer (if employed in State/Central Govt.) e) PAN Card; f) Letter from recognised public authority. g) Aadhaar (Unique Identification Authority) Card.
- 7. Certificate of loan outstanding issued by the lender (for refinance cases only).
- Any other information regarding your repayment capacity that is necessary and will assist HDFC in appraising the loan proposal.

HDFC Home Line Nos. in select cities

AHMEDABAD 66307000; BENGALURU 41183000; BHOPAL 4433333; BHUBANESWAR 2395060; CHANDIGARH 3989123; CHENNAI 28599300; COIMBATORE 4301100; DEHRADUN 6672222, 18604204222; GUWAHATI 6118888; HYDERABAD 6769 9000; INDORE 4433333; JAIPUR 9875088888; KOCHI 9387766666; KOLKATA 23215060; LUCKNOW 3989123; MUMBAI 66636000; NASHIK 6606000; NAGPUR 2566000; NEW DELHI 41115111; PUNE 25505000; RAIPUR 4243100; SURAT 6711800; TIRUVANANTHAPURAM 9995998000; VADODARA 2308400.

Additionally,

IF YOU ARE EMPLOYED:

- 1. Last 3 months original salary slip/salary certificate showing all deductions.
- If your job is transferable, permanent address where correspondence relating to the application can be mailed.
- A letter from your employer agreeing to deduct the EMI towards repayment of the loan from your salary.
- Your updated original Bank Pass Book/s or Original Bank Statement/s showing salary and savings entries for the last six months.
- Aphoto-copy of your Form-16 (issued by your employer) for the last Assessment Year.

IF YOU ARE SELF-EMPLOYED:

- Balance Sheets and Profit & Loss Accounts of the business/ profession along with copies of Individual Income Tax Returns for the last three years certified by a Chartered Accountant.
- A note giving information on the nature of your business/profession, form of organisation, clients, suppliers, etc.
- Copies of Individual Tax Challans for the last three years.
- 4. Copy of Advance Tax Challan (if any).
- Your updated original Bank Pass Book/s or Original Bank Statement/s showing transactions for the last 12 months.

Who can be co-applicants?

Proposed owners of the property, in respect of which you are seeking financial assistance will have to be co-applicants. However, all co-applicants need not be

What is the maximum period in which I can repay the loan?

The maximum period of repayment of a loan shall be upto 30 years under the ARHL product, depending upon the specific repayment scheme as may be opted *.

The maximum period of a loan shall be upto 20 years under the FRHL product.

Repayment will not ordinarily extend beyond your age of retirement if you are employed or on reaching 70 years of age.

whichever is earlier. However, HDFC will endeavour to determine the repayment period to suit your convenience.

you are requested to visit HDFC's nearest office or the website www.hdfc.com for various repayment schemes.

When do I start repaying the principal amount?

You repay the loan in EMIs comprising principal and interest. Repayment by way of EMI commences from the month following the month in which you avail full disbursement. Pending final disbursement, you pay interest on the portion of the loan disbursed. This interest is called pre-EMI interest. Pre-EMI interest is payable every month from the date of each disbursement upto the date of commencement of EMI.

HDFC also offers you a unique 'Tranching' facility for repayment of your loan. Instead of paying Pre-EMI on the amounts disbursed, you can choose to pay an interim EMI of an amount convenient to you and thus commence repayment of principal even before the loan is fully disbursed*. This would be useful in case your disbursements are likely to be spread over a longer period of time.

*Conditions apply.

How do I repay the loan?

For your convenience, HDFC offers various modes for repayment of the loan. You may either issue standing instructions to your bankers (ECS), opt for direct deduction of monthly instalments by your employer, issue post-dated cheques from your salary account or pay the instalments at any of our conveniently located collection centres.

For details on penalty for delayed payments, collection charges and cheque bounce charges, please refer to our website www.hdfc.com.

Do I have flexibility in repayment terms?

HDFC offers you various flexible repayment options like Step Up Repayment Facility (SURF), Flexible Loan Instalment Plan (FLIP), Balloon Payment Plan and Structured Repayment Plan. These flexible repayment options give you the freedom to structure the repayment schedule to suit your individual needs.

What security will I have to provide?

Security for the loan normally is first mortgage of the property to be financed and/or such other collateral security as may be necessary. Interim security may be required, if the property is under construction. Collateral or interim security could be assignment to HDFC of life insurance policies, the surrender value of which is atleast equal to the loan amount, guarantees from sound and solvent guarantors, pledge of shares and such other investments that are acceptable to HDFC.

Loans from HDFC are available even if you are availing a housing loan from your employer. HDFC has already entered into arrangements with several employers enabling employees to avail of loans both from the employer as well as HDFC for the same property.

Please do ensure that the title to the property is clear, marketable and free from encumbrance. To elaborate, there should not be any existing mortgage, loan or litigation which is likely to affect the title to the property adversely.

When can I take disbursement of the loan?

You can take disbursement of the loan after the property has been technically appraised, all legal documentation has been completed and you have invested your own contribution in full. Own contribution is the total cost of the property less HDFC's loan. You can submit the request for the disbursement of your loan at any HDFC office or you can also request for the disbursement online by logging on to www.hdfc.com.

In how many instalments can the loan be disbursed?

On receipt of your disbursement request the loan will be disbursed in full or in suitable instalments (normally not exceeding three in number) taking into account the requirement of funds and progress of construction, as assessed by HDFC and not necessarily according to a builder's agreement.

You are advised in your own interest to enter into such agreements with builders whereby payment is dependant upon the progress of work and not on a time-based schedule.

Can I repay my loan ahead of schedule?

Yes, you can repay the loan ahead of schedule by making part prepayment or preclosure, subject to applicable prepayment charges. HDFC also offers a facility to accelerate the repayment of the loan by increasing the EMI at anytime[†], which will help you to repay your loan faster. This acceleration facility is available free of charge

Do I get a tax benefit on the loan?

+Subject to terms and conditions.

+Sub

Yes. You are eligible for certain tax benefits on principal and interest components of a loan under the Income TaxAct, 1961. As the benefits could vary each year, please do check out the current benefits available.

Does the Agreement for Sale have to be registered?

In many states in India, the Agreement for Sale between the builder/seller and purchaser is required by law to be registered. You are advised, in your own interest to lodge the

Agreement for registration within four months of the date of the Agreement at the office of the Sub-Registrar appointed by the State Government, under the Indian Registration Act, 1908.

Are there any other charges?

FOR SHORT TERM BRIDGING LOANS,

HOME EQUITY, NON-RESIDENTIAL PREMISES

LOANS FOR PROFESSIONALS AND LOANS TO

NON-RESIDENT INDIANS, SOME TERMS AND

CONDITIONS VARY, PLEASE REFER TO OUR

WEBSITE www.hdfc.com

For details on incidental charges, you are requested to visit our website www.hdfc.com. Further charges on account of services (if any) rendered by external professionals shall be separately borne by you.

Additionally, you shall be required to bear and pay applicable stamp duty, all charges levied by the Central Registry of Securitization Asset Reconstruction and Security Interest of India and all other statutory / regulatory charges / taxes on account of the Loan or the Security, that are presently applicable and as may be made applicable from time to time, during the pendency of the loan. These charges are non-refundable in nature.

Does the property have to be insured?

You will have to ensure that the property is duly and properly insured for fire and other appropriate hazards during the pendency of the loan and to produce evidence thereof to HDFC, each year and/or whenever called upon to do so. HDFC should be the beneficiary of the insurance policy.

Will HDFC assist me in selecting accommodation of my choice?

Yes, HDFC will be glad to be of assistance in selecting accommodation of your choice in select cities in India. For information on this service, do contact the nearest HDFC Office or contact HDFC Realty. (www.hdfcrealty.com)

Value additions from HDFC Group companies:

Only HDFC Home Loans offer you a specially designed life insurance cover* at an attractive price from HDFC Life, Home Suraksha Plus**, a comprehensive Insurance option from HDFC ERGO General Insurance Company Ltd., automatic repayment of HDFC Home Loan EMIs from your HDFC Bank Savings Account and a free HDFC Bank International Credit Card***

*HDFC Home Loan Protection Plan (UIN - 101N013V02), Form No. P501-14 & HDFC Life Group Credit Protect Insurance Plan (UIN-101N079V01).

HDFC Standard Life Insurance Co. Ltd. Insurance is the subject matter of solicitation.

- ** Home Suraksha Plus Plan Form No. 164. Insurance is the subject matter of solicitation.
- *** Subject to terms & conditions, Credit at the sole discretion of HDFC Bank Ltd.

ARE THESE POLICIES SUBJECT TO CHANGE?

Yes, These policies will be reviewed periodically

For Fair Practice Code and lodging complaints, please visit our website www.hdfc.com

INSTRUCTIONS TO FILL THE FORM

- Please read the BROCHURE carefully.
- The application form is provided to obtain relevant details to help us process your application. Any other information that you feel is necessary could be detailed in a covering letter.
- 3. Please write or type in BLOCK LETTERS, e.g. S A T I S H
- Fill
 ✓ where applicable
- e.g. indicating married status.

Marital Status

□ Single

□ Married

□ Other

- 5. All details must be filled in. If not applicable please write N.A.
- Applicants should ensure that the application is complete in every respect and all the required documents are submitted with this application. A complete form with necessary documents will help us process your application faster.
- 7. HDFC reserves the right to reject any application at any stage.

INDIVIDUAL LOAN APPLICATION FORM



WITH YOU, RIGHT THROUGH www.hdfo.com

Regd. Office: Ramon House, H. T. Parekh Marg. 169 . Backbay Reclamation,
Churchgate, Mumbai 400 020. Phones: 66316000, 22820282. Fax: 022-22811205, 22046834.

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PERSONAL AND EMPLOYMENT DETAILS

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SURNAME																	
FIRST NAME																	
MIDDLE NAME																	
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FLAT / DOOR / BLOCK NO.																	
NAME OF PREMISES / BUILDING																	
ROAD / STREET																	
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STATE / UNION TERRITORY															•	П	
PIN CODE (Indicating PIN is mandatory)																	
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MOBILE NO.	111															П	
E-MAIL ID (Personal)													-				
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MARITAL STATUS	Single	Marrie	d	Others					Single	Marr	ed	Others					
No. of Dependants	Children	Others	3						Children	Othe	rs				31		
PAN No.					Applied for	Υ	N							Applied 1	or	Y	N
AADHAAR NO.																	
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DEPARTMENT																	-

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PASTE RECENT PHOTOGRAPH OF APPLICANT WITH SIGNATURE

Amount already spent

PASTE RECENT PHOTOGRAPH OF CO-APPLICANT WITH SIGNATURE

FOR OFFICE US	SE ONLY			
Application Through	HDFC Sales	HDFC Bank	DSA	Direct at HDFC Office
Name of Executive		File No. :		
		F	ees ₹ :	
		C	heque No.	
DSA/Broker Code		D	ate :	
	Drawn on Bank			
Preferred HDFC Office				

`		Pref	erred HDFC Office _						
* PERMANENT ADDRE	SS							THE STATE	
FLAT / DOOR / BLOCK NO.									
NAME OF PREMISES / BUILDING									
ROAD / STREET									
AREA / LOCALITY									
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CURRENTLY OCCUPIED BY : NAME _			R	ELATIONSHIP_					
PAST EMPLOYMENT / I	BUSINESS DET	TAILS					F. 1846		
Employer / Business details	usiness details Designation From			То			change		
Applicant									
Co-applicant									
LOW DEGUESTED				10.0000000					
LOAN REQUESTED			TYPE OF	LOAN					
Amount ₹:			Rest Freque	ency	Annual	Monthly			
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Your monthly Expenditure ₹:					7.01.00			ombination	
Instalment you and co-opplicant (if any)			Signature of Applican	ıt					
can pay to HDFC per month ₹:			4. r 4ppmaan						
When would you a) Sanctioned (Cate) prefer your loan to be: b) Disbursed (Cate)			Home Lo		Home Improve	ement Loan	Home Extension Loan Short Term Bridging Loan		
				uity Loan	Plot Purchase				
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LOAN DETAILS		BUTTER LINE							
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Purpose of Loan Construct Estimate of Requirement of funds		Resale	Estimate of so	urces to meet			Equity	TE OF	
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Estimate of Requirement of funds 1. Plot cost 2. Total purchase price / construction cost 3. Incidental costs (if any)	₹₹	Resale	Estimate of so 7. Loan requested Fixed Rafe Adjustable Rate 8. Savings from Ba	urces to meet from HDFC ank			Equity		
Estimate of Requirement of funds 1. Plot cost 2. Total purchase price / construction cost	₹₹	Resale	Estimate of so 7. Loan requested Fixed Rate Adjustable Rate	urces to meet from HDFC ank stiments			Equity		
Estimate of Requirement of funds 1. Plot cost 2. Total purchase price / construction cost 3. Incidental costs (if any) e.g. Stamp duty, Registration charges, etc. 4. Other costs (please specify)	₹₹	Resale	Fixed Rate Adjustable Rate 8. Savings from Ba 9. Disposal of inve	urces to meet from HDFC ank stments shares, etc.)			Equity		
Estimate of Requirement of funds 1. Plot cost 2. Total purchase price / construction cost 3. Incidental costs (if any) e.g. Stamp duty, Registration charges, et 4. Other costs (please specify) 5. Market value of property	₹ ₹ ₹	Resale	Fixed Rate Adjustable Rate Adjustable Rate Savings from Ba Disposal of inve (fixed deposits /	urces to meet from HDFC ank stments shares, etc.)			Equity		
Estimate of Requirement of funds 1. Plot cost 2. Total purchase price / construction cost 3. Incidental costs (if any) e.g. Stamp duty, Registration charges, etc 4. Other costs (please specify) 5. Market value of property (for Home Equity Loan)	₹ ₹ ₹	Resale	Fixed Rate Adjustable Rate Adjustable Rate 8. Savings from Ba 9. Disposal of inve (fixed deposits / 10. Sale of Proper	urces to meet from HDFC ank stments shares, etc.)	requirement of ₹ ₹ ₹ ₹ ₹		Equity		
Estimate of Requirement of funds 1. Plot cost 2. Total purchase price / construction cost 3. Incidental costs (if any) e.g. Stamp duty, Registration charges, etc 4. Other costs (please specify) 5. Market value of property (for Home Equity Loan)	₹ ₹ ₹ ₹	Resale	Fixed Rate Adjustable Rate Adjustable Rate Savings from Ba Disposal of inve (fixed deposits / 10. Sale of Propert	urces to meet from HDFC ank stiments shares, etc.) by	requirement of ₹ ₹ ₹ ₹ ₹ -refundable) ₹		Equity		

Note: 'A' which is the total requirement of funds, should equal estimate of sources, 'B' which indicates the sources from where the cost will be met.

It is important that you provide documentary proof of the sources from where the cost will be met in order to help us process your application faster.

FINANCIAL INFORMATION SAVINGS, INVESTMENTS, ETC. Co-applicant **Applicant Particulars** Savings in Bank Immovable Property location & current value Current halance in Provident Fund (your share) Other Assets (specify) Life Insurance Policy(ies) Sum Assured 1 Dates Dates Maturity Dates Maturity 2. Dates LOANS AVAILED / PROPOSED Important: Non disclosure / false declaration can lead to cancellation of your loan application. Name of the Institution Monthly Instalment Payable ₹ Bal. Term (Months) Outstanding Amount ₹ Applicant: Co-applicant: BANK ACCOUNT DETAILS (PLEASE MENTION DETAILS OF YOUR SALARY ACCOUNT / MAIN ACCOUNT INCASE SELF EMPLOYED) (1) Name of Account Holder Name of Bank Branch Customer ID* MICR code Account No. *Required only incase of account with HDFC Bank. A/c Operated Since (2) Name of Account Holder Name of Bank Branch Customer ID* MICR code Account No. *Required only incase of account with HDFC Bank. A/c Operated Since DETAILS OF PROPERTY (TO BE PURCHASED) CONSTRUCTED/IMPROVED/OFFERED AS SECURITY) (PLEASE COMPLETE AS APPLICABLE) If the property has not yet been identified then the fields marked * are mandatory Flat / Unit / Block No. / Plot No. Area of Plot Sq. m. Floor Name of Premises / Building Built-up area* Sq. m. Stage of Construction / Road / Street Extension / Improvement Land Mark / Post Office Area / Locality* Is your property Yes No part of a planned layout? Taluka / Sub-Division Town / City / District* State / Union Territory PIN CODE (Indicating PIN is mandatory) Jointly (with other applicants) 1) How many residential properties do you own? Applicant Co-applicant 2) Please indicate the end use of the property to be purchased / constructed Self occupation Rental Investment 3) If property not selected would you like HDFC Realty to assist you? Yes No 4) Are you the sole owner of the dwelling unit? Yes No 5) Is the legal title to the dwelling unit clear? Yes No 6) Will HDFC be able to obtain first mortgage of the dwelling unit? Yes No 7) Are there more than one co-applicants to this loan application Yes No If Yes, specify number

(CR-JUN2013) A043/06/13/00

Applicant's Signature

Sales Executive Signature